



Small Contractor Outreach and Opportunities Program (SCOOP) Protégé Application

Application Submission Date: _____

BUSINESS REPRESENTATIVE PROFILE

Name: _____

Title: _____

Address: _____

City, State Zip: _____

Business Telephone: () _____ Fax: () _____

Email Address: _____

Professional Licenses: _____

Specialized Training: _____

Educational Background: _____

BUSINESS PROFILE

Name of Business: _____

Business Address: _____

City: _____

State: _____

Zip Code: _____

Business Telephone: () _____ Fax: () _____

Website: _____

Total Number of Employees at time of Application:

Full-time _____ Part-time _____

Is your firm (representative) able to attend a mandatory "Protégé Orientation" session conducted by the Authority staff? Yes No If No, why? _____

Is your firm willing to enter into a written agreement with a mentor outlining the goals and objectives of your potential Mentor-Protégé relationship throughout the program? Yes No

Is your firm currently a "Protégé" under any other program? Yes No

Are you currently registered with the San Diego County Water Authority's "Network"? Yes No Approximate Date of Registration: _____

What certifications do you currently hold?
DBE MBE WBE SBE 8(a) Disabled Veteran SDB HUBZONE

Do you currently have any contracts with The San Diego County Water Authority?
Yes Which Contracts? _____
No

Business Structure (Please check appropriate description):

- Sole Proprietorship Corporation Partnership
 Joint Venture LLC LLP

Date Business Started:

Please indicate the areas you need assistance in (check all that apply).

- | | | |
|-------------------------------------------------------|-------------------------------------------------------|---------------------------------------------------------|
| <input type="checkbox"/> Bidding | <input type="checkbox"/> Business Development | <input type="checkbox"/> Contracts and Agreements |
| <input type="checkbox"/> Bonding & Insurance | <input type="checkbox"/> Human Resources | <input type="checkbox"/> Proposal Development |
| <input type="checkbox"/> Bookkeeping/Accounting | <input type="checkbox"/> Policies and Procedures | <input type="checkbox"/> Cost Estimating |
| <input type="checkbox"/> Developing a Business Plan | <input type="checkbox"/> Leadership | <input type="checkbox"/> Government Procurement |
| <input type="checkbox"/> Business Legal Issues | <input type="checkbox"/> Business Presentation Skills | <input type="checkbox"/> Preparing Job Budgets |
| <input type="checkbox"/> Operational Management | <input type="checkbox"/> Business Systems | <input type="checkbox"/> Project Planning & Scheduling |
| <input type="checkbox"/> Marketing & Public Relations | <input type="checkbox"/> Business Technologies | <input type="checkbox"/> Commercial Leases |
| <input type="checkbox"/> Business Permits | <input type="checkbox"/> Writing Skills | <input type="checkbox"/> Scheduling & Purchasing |
| <input type="checkbox"/> Legal | <input type="checkbox"/> Opportunity Recognition | <input type="checkbox"/> Bank Documentation Preparation |

Other (please describe)

Please explain why you want to become a part of the Mentor-Protégé Program.

Acknowledgement Statement:

I understand that participation in the Mentor-Protégé Program is voluntary and that participation in the authority's Mentor-Protégé Program is neither a guarantee for a contract opportunity nor a promise of business; but the Program's intent is to assist companies who have demonstrated commitment to the SCOOP program, by helping them improve key business areas that will positively affect their ability to do business with the San Diego Water Authority.

I understand that in order to potentially be selected by a Mentor as their Protégé, information I have provided will be made available to eligible Mentors who have indicated a willingness to assist selected Protégés in areas that have been identified (above) in this application.

I also understand that the San Diego County Water Authority cannot and will not be held responsible for any actions of either the Mentor or the Protégé in relation to the Mentor/Protégé Application.

Signature of Protégé Applicant

Date